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GTL ties up with Ericsson UK

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Mumbai: GTL and Ericsson UK on Tuesday announced a strategic alliance to address the managed network infrastructure services market in the UK. The tie-up marks Ericsson UK's first partnership to offer managed network infrastructure services (MNIS) to network operators and service providers in the United Kingdom. Ericsson and GTL will focus on the growing demand for the provision of highly efficient managed infrastructure services for mobile operators.

Ericsson and GTL will work closely together to form a strong strategic business relationship in the marketing, rollout, and operation of managed infrastructure and related equipment. Ericsson will integrate

GTL's services in the pre-bid (RFP) stage and generate opportunities for managed infrastructure from its managed services activity in the UK market. Ericsson currently has comprehensive Managed Services contracts with tier-1 mobile operators in the UK.

Ericsson UK MD Jacqueline Hey said, "Combining GTL's expertise in advanced and cost-efficient site infrastructure with Ericsson UK's managed services capability creates a unique offering in the UK marketplace. I am confident that this new proposition possesses strong appeal for operators as they expand and optimise their networks and drive down operating costs. GTL has been a partner for over 12 years and has an impressive record of providing network services to Ericsson's customers in various countries."